

PRESS RELEASE OF 27 AUGUST 2020 FROM PERROT DUVAL HOLDING S.A.

Presentation of the balance sheet for 2019/2020 financial year

Significant influence of the sale of Infranor

In its 115th financial year ending 30 April 2020, the Perrot Duval Group (Perrot Duval Holding, Inc.), specialist in the field of automation, increased its net profit after taxes, including minority interests, to CHF 2.4 million (CHF 1.0 million as of 30 April 2019), following the sale of its participations Infranor Holding S.A., its subsidiaries and Bleu-Indim S.A. to the Chinese company Guangzhou Hao Zhi Industrial Co., Ltd. on 6 January 2020. Shareholders' equity rose from CHF 6.6 million (30 April 2019) to CHF 21.5 million one year later, representing 75.1% of the balance sheet total).

Perrot Duval Group in numbers for the past financial year

The most significant event of this past year under review was the sale of the investments in Infranor Holding S.A., its subsidiaries and Bleu-Indim S.A. to the Chinese company Guangzhou Hao Zhi Industrial Co., Ltd., whose shares are listed on the Shenzhen stock exchange. The net sale totalled 33.7 million CHF and was finalised on 6 January 2020.

The Perrot Duval Group's consolidated sales fell by 15.9 million CHF (-32.8 per cent) to 32.4 million CHF (48.3 million CHF was generated in the previous financial year) due to the sale of Infranor Holding S.A. as of 6 January 2020. The gross margin (i.e. sales after deduction of the costs of materials and inventory differences) contracted to 18.2 million CHF (26.4 million CHF in 2018/19), although this actually represented an increase from 54.8 per cent to 56.2 per cent in relative terms. Overheads, including depreciation and amortisation, fell from 24.1 million CHF to 14.6 million CHF, a reduction of 9.5 million CHF. In particular, these include the proceeds of the Infranor sale. Finally, net profit after tax (including minority interests) amounted to 2.4 million CHF (1.0 million CHF the previous year).

The result and trends described above have simplified and strengthened certain balance sheet items. This specifically applies to the cash and short-term financial assets positions (24.4 million CHF as at 30 April 2020 compared with 3.6 million CHF as at 30 April 2019) and equity, which is up from 6.6 million CHF (an equity ratio of 16.5 per cent as at 30 April 2019) to 21.5 million CHF (an equity ratio of 75.1 per cent one year later). Net debt of 16.4 million CHF was transformed to a net credit balance of 21.0 million CHF a year later.

Activities of operating participations

Consolidated sales of the **Füll** investment – which supplies dispensing and storage systems for liquid and pastes in a chemical and pharmaceutical environment - remained steady despite the negative impact of the effects of the COVID-19 pandemic at this time (9.4 million CHF, unchanged).

The consolidated gross margin slightly dropped to 54.6 per cent, compared with the previous financial year (56.3 per cent). This trend can be explained by the clients' caution in placing orders since February 2020, thus reducing the amount of work in progress (internal development hours) as at 30 April 2020 in comparison with the data recorded last year.

Operating costs (5.0 million CHF) were reduced compared with the 2018/19 financial year (5.2 million CHF), due to the net proceeds from the discontinuation of cleaning-related activities and the improved management of overheads. EBIT (0.1 million CHF) remains on the same level.

Outlook

Your Board of Directors is currently redefining its growth strategy and analysing potential acquisition opportunities. It notes a general slowdown in business and the rate of transactions notably due to the effects of the COVID-19 pandemic.

Orders on hand as at 30 April 2020 and in the first few days of the current financial year (4.0 million CHF) were lower than those of the year before (4.6 million CHF).

As a result of the effects of COVID-19, the management considers that trends for the coming months remain difficult to predict and has already revised its 2020/21 budget (sales and

operating expenses) downwards. In view of the above, the Füll Division still expects to be in a position to hit over 7 million CHF in sales in the 2020/21 financial year. EBIT should balance out as a consequence.

Dividend

Following the sale of Infranor Holding S.A., its subsidiaries and Bleu-Indim S.A. on 6 January 2020, the extraordinary general meeting of the shareholders held on 6 February 2020 decided on a distribution of reserves from capital contributions of 2,017,380 CHF and an extraordinary dividend of 2,017,380 CHF. The company now wishes to maintain its cash position and some room for manoeuvre before redefining its future activities and potentially making one or more acquisitions. Your Board of Directors therefore proposes that the retained earnings be carried forward this year.

Key figures of Perrot Duval Group

CHF 1'000	1.05.19- 30.04.20	1.05.18- 30.04.19
Consolidated sales	32'419	42'272
Change versus previous year in %	- 32,8	- 2,5
Net result (incl. Minority interests)	2'396	979
as of % of sales	7,4	2,0
Operating cash-flow	1'472	1'299
as of % of sales	4,5	2,7
CHF 1'000	30.04.20	30.04.19
Total assets	28'566	40'384
Equity including minority interests	21'453	6'645
Equity ratio as %	75,1	16,5
Return on equity as %	36,1	15,4

This press release is available on the company's website of Perrot Duval and can be downloaded from http://www.perrotduval.com/article.php3?id_article=7. The Annual Report 2019/2020 is also available on our website in PDF format and can be downloaded from http://www.perrotduval.com/article.php3?id_article=8.

Further information can be obtained from:

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